To,
1) M/s. Elcome Integrated System Pvt. Ltd., Navi Mumbai
2) M/s. Tirupati Telecom Service, Ahmedabad
3) M/s. Genext IT Solutions Pvt. Ltd., New Delhi
5) M/s. Salgaonkar Sanchar, Panaji
6) M/s. Bhawarlal and Company, Ponda

By Speed Post to all parties

Dear Sir,

Last date and time of submission of tender : 09-08-2016 on or before 15.00 hrs.

Sub: Requirement of 20 nos. Hands free Walkie Talkies of I-COM make complete with all accessories alongwith 20 nos. spares battery packs as per Annexure ‘A’

Ref: Tender No. MM/NS/DC/173 due on 09-08-2016 at 15.00 hrs.

We require Hands free Walkie Talkies of I-COM make complete with all accessories and spares battery packs as detailed at Annexure ‘A’. We procure these VHF sets under Licence No. L-167/5-42 issued by Ministry of Communication & IT New Delhi.

You are kindly requested to furnish your sealed tenders in the two cover system superscribed (1) TECHNO COMMERCIAL (unpriced) OFFER IN COVER-I and the other superscribed (2) PRICE OFFER IN COVER-II. Both covers shall be superscribed Tender No. MM/NS/DC/173 due on 09-08-2016 at 15.00 hrs.

You may furnish your offer directly or through your authorized Channel partner/dealers networks, who are having a valid Dealer Possession licence issued by the Dept. of Telecom, Wireless Monitoring Organisation and also who can give us back up after sales service in Goa region.

Cover marked "Techno Commercial Offer" Cover –I shall contain complete & detailed technical specifications and commercial terms and conditions such as taxes, duties, freight, insurance, discount and any other conditions but excluding the price. The Cover –II marked "Price Offer" should contain only the prices without any conditions. Incase the cover marked "Techno commercial offer" contains prices and the cover marked "Price Offer" contains any conditions other than the price, the offer will be rejected.

Cover marked - I "Techno Commercial offer" shall be opened on 09-08-2016 at 15.30 hrs. in the presence of authorised representatives of the tenderer’s who choose to be present at the time of opening. The cover marked II (Price Offer) will be opened only after receipt of clarification of all Technical Specifications and Commercial deviations.

Thanking you.

Yours faithfully,

MATERIALS MANAGER (i/c)

Post Box No.: 170 Menezes Braganza Road, Vasco-da-Gama, Goa, 403 802
Phone: 0832- 2512721, 2513111, Fax: 0832-2514899
Web Site: www.mptgoa.com, E-Mail mm@mptgoa.com
TERMS AND CONDITIONS

1. **Only** manufacturers or their authorized dealers /channel partners are eligible to quote for this tender.

2. The prices should be FIRM in Indian currency on FOR destination to be supplied at our stores at Vasco-da-Gama, Goa.

3. We are not entitled for “C” or “D” form. As such, you may furnish your detailed offer with full quantum of taxes/ED applicable.

4. **Cenvat Credit:** We are eligible for CENVAT credit. As such, you are required to furnish the tax invoice and all other documents required by us to avail CENVAT credit in case E.D. is applicable.

5. **Payment terms:** The payment terms will be 100% within 30 days of receipt of the materials or bills whichever is later.

6. **Validity of Offer:** Your offer should be valid for 90 days.

7. **Delivery:** We require these items within 2 weeks of placement of order.

8. **LIQUIDATED DAMAGES:** Supply schedule as per order should be strictly adhered to. In the event of delay in supplies, Liquidated Damages at 1% of the total basic value of the undelivered quantity will be levied per week or part thereof of delay. The total Liquidated Damages shall however not exceed 10% of the total basic value of the order. The total value here means the total value of the order exclusive of excise duty, taxes etc. The date of despatch of material from your works will be considered as date of delivery for the purpose of Liquidated Damages.

9. **FORCE MAJEURE & EXTENSION IN DELIVERY PERIOD:** In case of failure to deliver the goods in time which shall have arisen due to war, insurrection, restraint imposed by the Government Act or Legislation or other Authority, accident, strike, riot, lock-out or unforeseen events beyond human control directly or indirectly interfering with the supplies of stores or from any cause which the purchaser may admit as reasonable ground for an extension of time, the purchaser will allow such additional time he considers reasonable provided that the contractor shall report to the purchaser the occurrence of any cause as aforesaid which will or might affect the performance of the contract within a reasonable time. Requests for extension received after expiry of the delivery schedule will not be entertained.
10. **SECURITY DEPOSIT**: Within 14 days of acceptance of the tender, the successful tenderer will have to effect a Security deposit equal to 5% of the value of the order by Demand Draft or by Bank Guarantee from a Scheduled Bank. The Demand Draft should be drawn in favour of the Financial Advisor and Chief Accounts Officer, Mormugao Port Trust, Goa payable at Mormugao Harbour/ Goa. However, in case the Security Deposit is furnished by way of Bank Guarantee the same should be valid for a minimum period of 12 months from the date of receipt of order. **In case the supplies are delayed the Bank Guarantee should be extended for a further period as required.**

11. **PERFORMANCE GUARANTEE**: In addition to the deposits specified in clause 10 above, the successful tenderers will be required to effect a further deposit of an amount equal to 10% of the value of the accepted tender as Performance Guarantee for 12 months from the date of supply. The same may be furnished by Demand Draft or Bank Guarantee. In case the Performance Guarantee is furnished by way of Bank Guarantee the same should be valid for a minimum period of 15 months from the date of supply including the claim period of 3 months.

12. Kindly furnish the Guarantee / Warranty applicable.


14. The materials will be inspected by our engineers at our site.

15. **Packing**: The materials should be suitably packed to withstand the hazards of transportations.

    MATERIALS MANAGER (i/c)

    Fort Tenderer use:

    We have gone through all the tender terms and conditions and we hereby certify that we agree to all the above tender conditions of contract attached to the tender.

    Name & Signature of tenderer with company seal.
MORMUGAO PORT TRUST
MATERIALS MANAGEMENT DIVISION
P.O. BOX NO.170,
BAINA, VASCO-DA-GAMA, GOA.
Website: www.mptgoa.com

CONDITIONS OF CONTRACT

1 DEFINITIONS:-

PURCHASER means MATERIALS MANAGER on behalf of the Chairman of the Board of Trustees of Mormugao Port trust.

* INSPECTION OFFICER means the person, firm or department nominated by the purchaser to inspect stores on his behalf.

* CONTRACTOR means the person, firm or company whose tender is accepted.

2 CONTRACT: This contract is for the supply of stores of the description at the rate in the quotations as and at the time and place detailed in the Schedule Order.

3. Delivery: The contractor shall arrange deliveries of stores as detailed in supply order the time and place and the manner specified therein.

4. DELIVERY THE ESSENCE OF THE CONTRACT: The time given for delivery or despatch shall start from the date of receipt of order by the Contractor. The time for the date of delivery or despatch stipulated in the Schedule/Order shall be deemed to be the essence of the contract. In the event of the Contractor failing to effect delivery in the manner aforesaid, the Purchaser shall be entitled to recover from Contractor as Liquidated Damages and not as penalty a sum not exceeding 1% of the price of stores which the Contractor has failed to deliver as aforesaid for every week or part thereof during which the delivery of such stores may be delayed. The maximum liquidated damages shall however not exceed 10% of the value of the materials ordered. If the Contractor shall delay to complete the supplies or installment thereof as provided in the Schedule/Order by a period greater than 8 (eight) weeks, the purchaser may without prejudice to his claim for Liquidated Damages, terminate the contract and shall be entitled to purchase elsewhere on the account and at the cost of the Contractor, the stores which the Contractor has failed to deliver and the Contractor shall be liable for any loss or damages which the Purchaser may sustain of such failure on the part of the Contractor.

If failure to deliver the goods shall have arisen from war, insurrection, restraint imposed by Government Act of Legislation or other authority, accident, strike, riot, lockout, or unforeseen events beyond human control directly or indirectly interfering with the supplies of stores or from any cause which the purchaser may admit as reasonable ground for an extension of time, the Purchaser will allow such additional time he considers reasonable provided that the contractor shall report to the purchaser the occurrence of any cause as aforesaid which will or might effect the performance of the contract within a reasonable time. Requests for extension received after expiry of the delivery schedule will not be entertained.

5. INSPECTION NOTICE: When inspection during manufacture or before delivery is required, notice in writing shall be sent by the Contractor to the Inspection Officer, when stores are ready for inspection and no stores shall be delivered until the inspection officer has certified that the stores have been approved by him.
6. **REMOVAL OF REJECTION:** When any stores delivered to the consignee are rejected at the consignee's depot on account of default on the part of the Contractor, they shall be removed by the Contractor within 14 days from the date of intimation of rejection to the Contractor. In case in which a contract is placed for delivery F.O.R. station of despatch, the rejected stores may be taken back by the supplier either at the consignee's depot or at the station from which they were sent. In either of these cases, the Contractor elects to take back the stores at the station of despatch, the goods shall be booked on account and risk of the Contractor.

7. **Payment:** Unless otherwise agreed between the purchaser and the contractor, the payment of materials will be made as detailed in the order.

8. The Administration reserves the right to accept plus or minus 10% of the quantities ordered.

9. The Administration reserves the right to accept/reject in part or in whole the tender without assigning any reason whatsoever.

**CONTRACTORS SIGNATURE**

**MATERIALS MANAGER (i/c)**

NOTE: The above format should be attached to your offer duly signed and stamped failing which your offer will be considered as incomplete and liable for rejection. Further, ensure that every page is signed and stamped.
TENDER FORM

To,
The Materials Manager
MORMUGAO PORT TRUST
Baina Vasco-da-Gama

I/we do hereby tender to supply and deliver to the Materials Manager of the description and quantity at the prices and in the manner detailed in the conditions of contract.

I/We agree if my /our tender if accepted in whole or in part to execute within 14 days of communication to me /us of such acceptance and agreement for the supply of such quantity as the Materials Manager may accept. I/we agree that our stamps, court fees and legal costs for the execution of the Agreement shall be borne by me/us.

I/We further agree, that if my/our tender is accepted to effect within 14 days of such acceptance a deposit with the Financial Advisor and Chief Account Officer, Mormugao Port Trust, Headland Sada, Mormugao, Goa (in cash, by Demand Draft or in the form of Bank Guarantee from any scheduled Bank) equal to 5% of the Materials for which the tender has been accepted.

I/We further agree if I/We shall decline to execute an agreement within 14 days of intimation to that effect, my/our tender may not be accepted and my/our tender deposit may be forfeited to the administration.

Signature of the Contractor

Name:
Address:

Witness: 1.

2.

REMARKS: Kindly submit this form duly signed and stamped in Cover – I else your offer is liable to be rejected.
Annexure – ‘A’

**Details of Items required**

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Particulars</th>
<th>Qty.</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>ICOM IC-M24 (NON-IS) Portable Radio with all accessories, Battery, charger with adapter, antenna Belt clip.</td>
<td>20 Nos.</td>
<td></td>
</tr>
</tbody>
</table>

**NOTE:**
1) We have Marine VHF network Licence L-167/5-42 has got allotted 6 channels including a private channel (Frequency 156.175 MHZ).
2) Demonstration to our staff to be given after supply.
3) Spares should be made available whenever required.

**MATERIALS MANAGER (i/c)**

Name & Signature of tenderer with company seal.
Annexure – ‘B’

TENDER NO. MM/NS/DC/173 DUE ON 09-08-2016

PREQUALIFICATION CRITERIA

1. Only the manufacturers or their authorized dealers / channel partners are eligible to quote against this tender.

2. The parties should submit at least one order copy pertaining to last seven years for having supplied similar items as per our requirement of value exceeding Rs. 4,00,000/- lakhs or two orders of value exceeding Rs. 2,50,000/- lakhs each or three orders of value exceeding Rs. 2,00,000/- each in order to qualify for this tender. The Rates should be clearly visible on the order copies submitted.

3. If the past performance of the tenderer as regards delivery or quality was found to be not satisfactory, then the tenderer’s offer may not be considered for price bid opening.

MATERIALS MANAGER (i/c)

Name, company seal & signature of the tenderer

NOTE: Kindly submit the above format duly signed over your office seal along with your offer, else your offer will not be considered.
ANNEXURE-I

NOTE: Kindly fill this Techno Commercial Schedule (Annexure-I) and submit duly signed and stamped in Cover-I else your offer is liable to be rejected.

TECHNO COMMERCIAL SCHEDULE

COVER I

OFFER NO.: __________________________ DATE:____________________

TENDER NO. MM/NS/DC/173 DUE ON: 09-08-2016

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Code No.</th>
<th>Description</th>
<th>Qty.</th>
<th>P/F in %</th>
<th>E.D in %</th>
<th>VAT in %</th>
<th>CST in %</th>
<th>Freight in %</th>
<th>Insurance %</th>
<th>Others % (i.e Installation charges etc.)</th>
<th>Brand Model</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>N.S.1</td>
<td>ICOM IC-M24 (NON-IS) Portable Radio with all accessories, Battery, charger with adapter, antenna Belt clip.</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>N.S.2</td>
<td>Hands free for ICOM IC-M24</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>N.S.3</td>
<td>Battery for ICOM IC-M24</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>N.S.4</td>
<td>Programming &amp; Alignment charges</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1. The tenderers are requested to fill up the above details and submit the same in cover - I
2. Offers not given in above format are liable to be rejected.
3. ED-Excise Duty CST- Central Sales Tax, P/F- Packing & Forwarding VAT –Value Added Tax
4. Mention 'NA' if taxes/duties etc are not applicable.

Date: __________________________________________

Name, Signature & Seal of the Tenderer
NOTE: Kindly fill this Price Schedule (Annexure-II) and submit duly signed and stamped in Cover-II else your offer is liable to be rejected.

**PRICE SCHEDULE**

**COVER II**

**OFFER NO. ______________________**

**DATE: ___________________**

**TENDER NO. MM/NS/DC/173**

**DUE ON: 09-08-2016**

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Code No.</th>
<th>Description</th>
<th>Qty.</th>
<th>U/ Rate (Basic) + Rs</th>
<th>PF Rs</th>
<th>ED Rs</th>
<th>VAT Rs</th>
<th>CST Rs</th>
<th>Freight Rs</th>
<th>Insurance Rs</th>
<th>Others Rs</th>
<th>TOTAL FOR DESTINATION PRICE Rs (a+b+c+d+e+f+g+h) or on FOB/FCA</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>N.S.1</td>
<td>ICOM IC-M24 (NON-IS) Portable Radio with all accessories, Battery, charger with adapter, antenna Belt clip.</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>N.S.2</td>
<td>Hands free for ICOM IC-M24</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>N.S.3</td>
<td>Battery for ICOM IC-M24</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>N.S.4</td>
<td>Programming &amp; Alignment charges</td>
<td>20 Nos.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1. The tenderers are requested to fill up the above details and submit the same in cover - II
2. Offers not given in above format are liable to be rejected.
3. ED-Excise Duty, CST-Central Sales Tax, P/F-Packing & Forwarding
4. VAT – Value Added Tax
5. Mention 'NA' if taxes/duties etc are not applicable.

Date:

Name, Signature & Seal of the Tenderer