



Chennai Port Trust

Request for Expression of Interest (EOI)

Invitation for Expression of Interest (Eoi) for
“Development of Seafarers Centre in
Chennai Port on Public-Private-Partnership
(PPP) mode”

Due Date for submission: 18 - 08- 2021.

Marine Department

Chennai Port Trust

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1. Brief about Expression of Interest

<i>Name of the project</i>	Invitation for Expression of Interest (Eoi) “ <i>Development of Seafarers Centre in Chennai Port on Public-Private-Partnership (PPP) mode</i> ”.
<i>Location</i>	Center Berth Office in first Floor at West Quay
<i>Name of Authority</i>	<i>Chennai Port Trust</i>
<i>Eligible firms</i>	<i>Firms having experience in owning and/or operating Commercial complex, Hotels etc.</i>
<i>Duration of Agreement</i>	<i>05 years</i>
<i>Contents of the EOI</i>	<ol style="list-style-type: none"> 1. Brief about EOI 2. <i>Concept Paper</i> 3. <i>Cover Letter</i> 4. <i>Details of the Applicant</i> 5. <i>Technical Credentials of the Applicant</i> 6. <i>Financial Credentials of the Applicant</i> 7. <i>Suggestions, Views & Alternative Proposal (If Any) of Applicant</i> 8. <i>Annexure I – Instructions for Submission of EOI</i>
<i>Date of Submission</i>	<i>16 AUGUST 2021</i>
<i>Submission Process</i>	<i>EOI shall be submitted in accordance with Annexure I enclosed herewith.</i>
<i>Contact</i>	Deputy Conservator, Chennai Port Trust – dc@chennaiport.gov.in

2. Concept Paper

2.1 Background

a. Chennai Port Trust

Chennai Port is a 137-year-old Port and is the third oldest among the twelve Major Ports of India. The Port is located at latitude 13°06' N and longitude 80°18' E on the south-east coast of India and in the north-east corner of Tamil Nadu. It is strategically located to serve the entire South India as hinterland and is emerging as a hub port on the East Coast of India. Its locational advantage enables it to handle a wide range variety of cargoes comprising break bulk cargo, containers, POL and other liquid cargo.

b. Developing Seafarer center inside Port identified location:

Center Berth Office in first Floor at West Quay - Area of the floor for set up is 4014.29 sq.m approx (Lay out enclosed Plan showing the details at center berth office).

c. The Need for Seafarer Centre:

A life at sea can be a lonely one, with months away from family and friends and all-to- brief calls to ports in unknown countries. Seafarers' Centers in port is required for these seafarers looking to relax, refresh, and spend time away from the ship and utilize telephone, email or other internet facilities to get connected to home. Such Centre is also required for the seafarers to procure some basic daily needs. These havens, have been established as places where every seafarer can find few friendly social ambience where they can have some social interactions.

2.2 Development objective:

The aim and objective of the Chennai Port Trust is to provide all the basic amenities and facilities to the seafarer on board vessels calling Chennai Port within the port premises where they can access to their basic requirements in the short duration of their freetime. The facilities have to be of international standards and user friendly, as the visiting seafarers are from different nationalities.

2.3 Proposed Project:

It is proposed to set up Seafarer's Centre in the designated area with a soothing ambience for the visiting seafarer. The proposed Seafarer Centre to have a

- 1) Internet / Wi-Fi access
- 2) Shopping Facilities for Daily use items
- 3) Sports and Entertainment Facilities
- 4) Restaurant and Recreation Facilities
- 5) Transportation Facility (within the port & outside the ports)
- 6) Any other facility that may be required for the Seafarers Welfare

2.4 Development Scope:

Estimated Capital Investment towards set up of the Seafarer's Centre using the above mentioned amenities including the cost for initial investment for establishing the Seafarer Center. Apart from expenditure towards set up, the developer has to incur expenditure towards manpower resources to maintain the services of the Centre.

The proposed facility is inside the Custom notified prohibited area with access only to the seafarers and hence can be given licence basis 11 months extendable up to five terms under extant policy guidelines.

2.5 'Operation and maintenance'(O&M) Scope:

"Development of Seafarer Centre in Port" Chennai.

Operation and maintenance of the Seafarer's Centre has to be carried out by the same firm.

O&M shall include routine and periodic maintenance of the appliances, gadgets, electronics and other equipments installed for the purpose of set up of Seafarer Centre.

2.6 Tentative Payment Structure:

The Concessionaire shall pay to Chennai Port Trust a Fixed Concession fee over and above Revenue Share from Gross Revenue. Port looks forward to recover the rent for the area based on market potential above the base rate in SOR. Revenue share or other payments over and above the rent may be indicated by the participating entities.

2.7 Sources of Revenue

Revenue from any of the Commercial activities i.e. Payments by the visitors for the utilization of facilities, sale of items etc...

2.8. Proposed time frame for commissioning and commencement of operation of this facility from the date of signing the agreement may be furnished.

Cover letter for EOI
(To be on the Applicant/Lead Member's Letter Head)

To,
Deputy Conservator
Chennai Port Trust,
No. 1 , Rajaji Salai,
Chennai – 600 001.

Subject: “Development of Seafarers Centre in Chennai Port”.

Sir,

In response to the Invitation for Expressions of Interest published on _____ for “Development of Seafarers Centre” in Chennai Port, I/we _____ (hereby referred as Applicant) would like to express our interest to undertake the PPP activities as mentioned in the notification. As instructed, we have enclosed all the necessary documents, as per the guidelines/format provided, for your information and records.

Thank You

Sincerely,

(Signature)

Name & Designation:

Seal:

3. Details of the Applicant

1. Name of the Organization:
2. Head Office Address:
3. Name & Designation of the Concerned Officer to be referred for communication:
4. Contact No. :
5. Email ID:
6. Head of the Organization:
 - a. Name:
 - b. Contact No:
 - c. Email ID:
7. Type of Organization:
8. Main Areas of Business:
9. Total no. of Employees:
10. Branch Offices/Headquarters and their Address:
11. Subsidiary and associated companies (*wherever applicable*): (Details in the following format to be provided for all associates) –
 - a. Name of the Company
 - b. Address of the company
 - c. Nature of Business
 - d. Brief description of company (not more than 100 words)
 - e. Website
12. Any other information the Applicant would like to include:

13. Applicant's opinion on the Project:

Place:

Signature:

Date:

Name &

Designation:

Company Seal

5. Technical Credentials of the Applicant

Details of the work and services in similar works (including the on-going projects)

Sl. No.	Name of the Project	Name of the Customer	Scope of work	Duration of Contract			Contract price (Rs. Cr)	Remarks
				Start date	Completion date	Performance test date		
1								
2								
3								
4								

* use additional sheets if required

6. Financial Credentials of the Applicant

The Applicant shall indicate the annual turnover and net present worth of the company from last 3 years based on the audited balance sheet/financial statement.

Financial Year	Annual Turnover (Rs. Cr)	Net Present Worth (Rs. Cr)
2017-18		
2018-19		
2019-20		

7. Suggestions, Views & Alternative Proposal (If Any) of Applicant

Sr.no	Description of details	Details
1	Brief details of the proposal indicating the suggestive model and covering section 2.2 above	
2	Land area requirements if any	
3	Indicative Investment for the proposed scheme in Indian Rupees	
4	Assistance required from Chennai Port Trust	
5	Suggestions or views (Please attach Additional sheet).	

Annexure I - Instructions for Submission of EOI

1. Bidder should log into the site well in advance for downloading of EOI so that they can submit EOI before the date of submission i.e.16-08-2021.
2. The bidder has to digitally or manually sign all documents submitted along with EOI including every page of EOI
3. The bidder will be required to submit EOI to mail ID: dc@chennaiport.gov.in .
4. If the firm interested to visit the location at site, they may contact office of Deputy Conservator, Chennai Port Trust, No. 1 Rajaji Salai, Chennai – 600 001, India. Phone no: 044-25312562,for any further details required by the party for submission of EOI

DISCLAIMER

- This is not an invitation to tender. Full tendering procedure will be applied to selected firms prequalified and found capable of executing the project.
- Only shortlisted firms will be contacted for the tender process.
- Nothing in the advertisement shall be construed to be a commitment on the part of Chennai Port Trust. Chennai Port Trust does not guarantee to proceed further than the EOI, this invitation for EOI being neither an agreement nor an offer for award of work.
- ChPT reserves the right to accept or reject any Expression of Interest, and to annul the selection process and reject all Expression at any time, without thereby incurring any liability to the affected Companies/Service Providers.