### REPLY TO PREBID QUERIES RAISED BY THE BIDDERS

Name of the tender: HIRE OF ONE NUMBER (TRACTOR/REVERSE TRACTOR OF CYCLOIDAL OR STEERABLE RUDDER PROPULSION SYSTEM INCLUSIVE OF AZIMUTH STERN DRIVE OR SRP (SCOTTLE)) HARBOUR TUG OF BOLLARD PULL 50 TON OR MORE AT 100% MCR FOR TEN(10) YEARS TO MORMUGAO PORT AUTHORITY

## e-TENDER No. DC/S(18)/2024/2

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
1.	6 & 7	NIOT	Security Deposit - 10% of the total Contract Value for 10 years in the form of Insurance Surety Bonds, Account Payee Demand Draft, Fixed Deposit Receipt from a Commercial Bank, Bank Guarantee from a Commercial bank or online payment in an acceptable form. Bank Guarantee to be issued by a Commercial Bank having its Branch at Vasco-da-Gama or Mormugao, Goa, in favour of the Financial Advisor & Chief Accounts Officer, MPA, payable at Vasco, Goa. Bank Guarantee should be valid for a period of ten years with additional claim period of six months.	Annualized contract value in the form of Bank Guarantee for a period of ten years and having additional claim period of 180 days. BG to be renewed on annual basis till the conclusion of contract duration.	Security Deposit (SD) shall be 10% of Annual Contract Value. Bank Guarantee to be issued by a Nationalised Bank, in favour of the Financial Advisor & Chief Accounts Officer, MPA, payable at Goa.
			Rs.2,30,07,600/ Auditors reports certified by CA in original, for the years 2020-21, 2021-22 & 2022-23 including relevant P/L a/c and balance sheet to be submitted.  (ii) Bidder should have experience and successfully completed / completed portion	significantly diluted and are not in line with the CVC stipulated guidelines which are followed by all other Major Ports such	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			tugs/Supply vessels /Anchor handling Tugs/Ocean going tugs during the past seven years ending last day of month previous to the one in which tender is invited as follows.  a) One similar completed work of contract value not less than Rs.6,13,53,600/- excluding GST. (or)  b) Two similar completed works each of contract value not less than Rs.3,83,46,000/- excluding GST. (or)  c) Three similar completed works each of contract value not less than Rs.3,06,76,800/- excluding GST.	generally based on the Total estimated contract value not on annual estimated contract value.  As you are aware that the intention of financial criteria and experience criteria are to select the credible Tug operators who can deliver critical service deliverables such as  a) Timely delivery of tug  b) Meeting day to day operational expenses which includes crew expenses, regular repair and maintenance, breakdown repairs etc  c) Uninterrupted service provision at the Port by handling exigencies insides/ outside port limits, mobilizing additional resources such as substitute tug within short notice and invest in training and retaining manpower for smooth operations.	
				Further, kindly appreciate the contract worth of Rs 76.69 crore is to be awarded to a bidder who has average financial turn over for last three years is only Rs 2.3 crores. This is a gross underestimation of the roles and responsibility of the contractor to be performed under this tender and has the potential to risk the Port operations.	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
				Therefore, we request you to kindly amend the clause in line with other Major Ports and revise the eligibility criteria linked to the Total contract value.	
2	7	NIOT	NOTICE INVITING ONLINE TENDERS (NIOT)  MINIMUM ELIGIBILITY CRITERIA (MEC)  Note: Copies of the work order with completion certificate and in case of ongoing work, performance certificate for the completed portion to satisfy the above qualification criteria shall be furnished duly attested by Notary Public. Experience of having successfully completed / completed portion of ongoing works. TDS certificate clearly showing the tax deduction from client for related work orders/Agreements shall be produced for verification.	The Bidders can only submit Traces Form 16A towards the requirement of TDS certificate. Please note that in case there are multiple contracts with a Client, Form 16A will give an account of the total amount received from that specific client and it will not separately mention the contracts for which payments have been made. We trust the same is acceptable. Please confirm.	acceptable.
3	6	NIOT	NOTICE INVITING ONLINE TENDERS (NIOT)  MINIMUM ELIGIBILITY CRITERIA (MEC)  (ii) Bidder should have experience and successfully completed / completed portion of ongoing works, similar works i.e. owning/operating and/or manning Harbour tugs/Supply vessels /Anchor handling Tugs/Ocean going tugs during the past seven years ending last day of month previous to the one in which tender is invited	Considering the safety of Port operations, allowing Bidders having experience only in manning/crewing is risky. We request you to kindly follow the standard practice of other Major Ports who allow only bidders having experience in supply and operation of Tugs to participate in such tenders. Kindly consider.	
4	13	1.6 of ITT	Section – I Instruction to Tenderers (ITT)  1.6 Technical Bid shall contain the following: g) Copies of annual turnover, profit and loss statements, balance sheet and Auditor's report for the three financial years(2020-21, 2021-22, 2022-23) as	B/S & Auditors report) signed by the	Agreed. However, audited reports, P & L, Balance sheet and Average Annual Turn Over certificate

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
	13	1.7.1 of ITT	per Annexure-16.  1.7 Minimum Eligibility Criteria (MEC) 1.7.1 The Average Annual Financial Turnover during the last Three (3) years ending 31st March 2023 should be at least Rs.2,30,07,600/ Auditors reports in original certified by CA, for the years 2020-21, 2021-22 & 2022-23 including relevant P/L a/c and balance sheet to be submitted.	,	shall be duly certified by Chartered Accountant or Statutory Auditors in original.
	18,19	1.15 of ITT	1.15 TEST OF RESPONSIVENESS b. The Auditor's report for the last three years endorsed by Chartered Accountant shall be submitted in electronic format in original for the year 2020-21, 2021-22 & 2022-23 as per <b>Annexure-16</b> , along with relevant profit and loss statements and balance sheets.		
5	13	1.6 of ITT	Section – I Instruction to Tenderers (ITT)  1.6 Technical Bid shall contain the following: i) Supporting documentary evidence of work orders and also satisfactory completion certificate issued by the client, duly notarized shall be submitted as per Annexure–15.	Order/ LOI/Agreement. Kindly remove "duly notarized"	Tender condition prevails.
	14	1.7.2.1 of ITT	1.7 Minimum Eligibility Criteria (MEC) 1.7.2.1 The bidder has to submit the details of payments received for the works executed in Annexure-15 in full, duly signed and sealed by the statutory auditor with the UDIN number. Further, in case of false certification by the statutory auditor, same shall be informed to the Institute of Chartered Accountants of India (ICAI), for necessary action deemed fit	(ii) Kindly delete the requirement under 17.2.1 which is highly time consuming and expensive exercise. No other Major Ports in India has such requirement in their Tug hiring Tenders.  (iii) We understand that LOA/WO/Agreement must clearly state	

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				the Contracted rate or Contract Value. Kindly confirm.	
7	13	1.6 (k) & (l) of ITT	Section – I Instruction to Tenderers (ITT) k) Form of Agreement as per Annexure –7. l) Specimen Bank Guarantee Form for Performance security as per Annexure –6.  1.10 EARNEST MONEY DEPOSIT (EMD)	<ul><li>not during the Bid submission stage.</li><li>Please confirm.</li><li>We understand that only the EMD BG</li></ul>	understanding is correct. The bidders
			original Bank guarantee shall be furnished to the Deputy Conservator, MPA, Goa, through post or by hand and shall reach on or before the date of opening of the bid for the purpose of realization.	Port.	correct.
8	19	1.15 (i) of ITT	Section – I Instruction to Tenderers (ITT)  1.15 TEST OF RESPONSIVENESS  i. Technical specifications, drawings and other information pertaining to the tug to be offered on hire to Mormugao Port Authority should be submitted along with the tender. Attested copies of all class certificates, shop trial reports of machineries, builders certificate, statutory certificates issued by authorities. Certificate of Registry duly notarized, GA plantapplicable technical drawings, literature and detailed descriptions of the tug offered, other certificate needed for port operation, work procedure, schedules and periodic maintenance records should be submitted. Name of the tug to be disclosed. The copy of Vesse Registry Certificate, initial VRC if any & Builders certificate to be attached with bid documents. But on award of contract, the tenderer must supply the tug with specifications quoted for or of better specifications at the quoted price. In case tug is in the building stage, builders	<ul> <li>Certificate of Registry</li> <li>Valid Class certificate (IACS)</li> <li>GA Plan</li> <li>Latest Bollard Pull test certificate as per Tender</li> <li>Builder certificate if Class Certificate does not state Build date</li> <li>Engine Manufacturers' data/ Shop test record for Main Engine and Auxiliary Engine in support of 100% MCR fuel consumption.</li> <li>We request that the bids should be considered non-responsive in the absence of all the above data at the time</li> </ul>	prevails. In case tug is in the building stage, builder certificate is acceptable. Bidder's declaration for consumption of fuel for main engines and auxiliary engine shall be furnished.

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	53	4.5 of SCC	certificate is acceptable.  SECTION - IV  SPECIAL CONDITIONS OF CONTRACT (SCC)  4.5 The tender shall be accompanied by sufficient details of materials included in the offer with catalogue and sketches wherever necessary for comprehensive assessment of its merits and performance.		
9	19	(.)	1.15 TEST OF RESPONSIVENESS  i)In case tug is in the building stage, builder certificate is acceptable.	instead of the builder certificate, MOU with Ship Building Yard will suffice the requirement. Kindly confirm.	Notorized copy of "MoU with Ship
10	25	TECHNICAL	SECTION -II TECHNICAL SPECIFICATIONS  1 REQUIREMENTS  (a).The tug is to be used predominantly within the port limits. However in case of any emergencies or other compelling requirements, the tug will have to be deployed outside port limits.	Please note that Tug would be manned as per the SMD issued by DG shipping for harbour operations whereas operation outside the Port limits	Tender condition prevails.
	66	3 ** **	Annexure-7 HIRE AGREEMENT b) Services outside of the Port limits shall be as determined by the Board, including towage and rescue operation as necessary (hereinafter called 'the said service').	to your attention that operation outside Port limits also attracts additional insurance premium.	
	68		o)In case of emergencies, inside or outside the Port limits, the tug shall be required to assist such operations. Port clearance will be arranged by the Deputy Conservator when required and the Contractor will accept posting of the Board's crew on board the tug if required to comply with the regulations.	Board's crew if they are found not meeting the qualification and experience stipulated for the SMD for coastal	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
	38	3.17	SECTION - III GENERAL CONDITIONS OF CONTRACT (GCC) 3.17 LABOUR i. The Contractor shall comply with the provisions of the Merchant Shipping Act and any other legislation related to operation of a tug in Indian territorial waters. Harbour manning is accepted.		(2) Harbour manning accepted.
11	29	Specifications -Flow Meters/	Digital/Analog flow meters approved by engine manufacturer should be fitted by the contractor on the fuel inlet and outlet of Main Engines and the same should be calibrated every year.	provisions in her design to install the Digital / Analog Flow Meters and	prevails. If it is not possible to install Digital/Analog flow meters on the fuel inlet and outlet of Main Engines, it needs to be fitted in the system in such a
12	26		The tug shall be liable to ILH dues on arrival but will be exempted from light and buoy dues payable to the Port.		Tender condition prevails.
13	26	Specifications -	Steady/sustained Bollard pull should be 50 Tons at 100% MCR (With valid bollard pull certificate to be enclosed along with the bid submission). However,	bollard pull certificate to be enclosed	Tender condition prevails. However, fresh Bollard Pull test should be carried out

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
		Specification	fresh Bollard Pull test should be carried out before tug is put into service with MPA.	However, bidder will submit the Bollard pull test certificate of the tug not older than 6 months from the date of submission of tender.	before tug is put into service with MPA.
14	26	/Technical Specifications	h) A joint survey will be carried out at Mormugao Port before the tug is accepted for service in the Port and on expiry of the contract, to determine its condition.  On-hire to be on MPA's time and off-hire to be on owner's time. Survey charges to be borne by both the parties equally. Board will not be responsible for any damages that will be suffered by the tug due to the failure of the tug or due to the errors committed by the	We understand that the cost of Fuel remaining on board on the day of commencement of hire will be paid by MPA at the prevailing rate of LSHFHSD at Mormugao. The cost of Fuel remaining on board at the time of expiry of contract will be paid for by the contractor at the prevailing rate of LSHFHSD at Mormugao.	understanding is correct.
15	26	Year of Built/ Technical Specification	SECTION -II TECHNICAL SPECIFICATIONS 3. OUTLINE SPECIFICATIONS: Year of Built The tug(s) which have been flagged in India upto the midnight of 15.01.2021 and meeting the "Specifications of the tug". Age of the tug as on last day of month previous to the one in which tender is invited and as per DG Shipping order F.No. 16-17011/5/2022-SD-DGS dated 24.02.2023.  Age of the tug as on last day of month previous to the age in which tender is invited and as per DG Shipping.	years, the Contractor will have to replace the tug before attaining 30 years and such replacements are restricted to maximum 3 times during the term of the Contract. Kindly confirm.  Age of the tug as on last day of month previous to the one in which tender is invited and as per DG Shipping order F.No. 16-17011/5/2022-SD-DGS dated 24.02.2023. Maximum tug replacements during entire contract period due to age restrictions as per above order shall be	offered tug should not be more than 20 years at the time of commencement of contract work at MPA. Tug replacements beyond 03 occasions due to age restrictions shall attract penalty of 10% on daily hire rate for the balance contract period as per tender terms

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
				due to age restrictions shall attract penalty of 5% on daily hire rate for the balance contract period. Age of the offered tug at the time of bidding should not be more than 20 Years.	
16	28	3 Outline Specifications – Fuel Consumption / Technical Specification	During the course of deployment, if the fuel consumption is found to be above the admissible quantity as stated above, the cost towards the excess consumption of fuel will be recovered from the charges payable and cost of fuel will be considered on the basis of the prevailing market rate plus GST.	fuel consumption is found to be above the admissible quantity as stated above	Tender condition prevails
17	29	3 Outline Specifications – Registration/ Technical Specification	Under the M.S. Act 1958	Vessels registered under IV Act shall also be eligible to participate and deployment under this tender. Please confirm.	Tender condition prevails
18	29	3 Outline Specifications –	Tug should have provision for handling deploy support facilities to rig /lay /put the Oil spill Response Boom around the vessel within the Port limits oil spill site and remove it after its operations.	oil spill response is a specialized job and	prevails.
19	34	GENERAL	SECTION - III GENERAL CONDITIONS OF CONTRACT (GCC)	Kindly delete the requirement of enquire on the accounts related to performance	prevails.
		CONDITIONS OF	3.7 FRAUD AND CORRUPTION	of the contractor which is proprietary	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
		CONTRACT (GCC)	e) Will have the right to enquire that Contractor to permit the Port to inspect their account and records and other documents relating to the Tender submission and contract performance.		
20	34	CONDITIONS OF	3.9 Delivery Period  The tug which has been flagged in India upto the midnight of 15.01.2021 and meeting the "Brief Specifications of the tug" with 60 days delivery period from the date of issue of Letter of Acceptance (LOA) or 31.10.2025 whichever is later for Port Operations.  OR  "Make in India" tug in accordance with ASTDS is required to be delivered for Port operations within 15 months from the date of issue of Letter of Acceptance (LOA) or 31.10.2025 whichever is latersubstituted with an Indian built tug as per the ASTDS not later than 18 months from the date of commencement of the charter.	flagged with Indian Authority on or before 05th Oct'23, will be considered as deemed Indian Built Tug. Kindly confirm that same.  (2) We also draw your attention that the SOP clearly states that delivery period should be 18 months. We request modification in this clause.	flagged with Indian Authority upto the midnight of 05.10.2023 shall be deemed to be Indian built tugs.  Tender condition prevails.
21	13	1.6 of ITT	` '	tug at the time of submission of Bid - What is the alternate if the contractor	prevail. Also kindly refer clause no. 3.9, 3.10 (page 34, 35) & clause no.
22	,	3.14 of GCC/ Security Deposit / Performance Guarantee	Port Authority against the due performance and completion of the contract. The amount of the bond shall be 10% of the total Contract Value for 10 years in the form of Insurance Surety Bonds, Account Payee Demand Draft, Fixed Deposit Receipt from	of a Commercial Bank as surety to Mormugao Port Authority against the due performance and completion of the contract. The amount of the bond shall be 3% of the Annualized total Contract Value of the tender in the form of Insurance Surety Bonds, Account	Security Deposit (SD) shall be 10% of Annual Contract Value. Bank Guarantee to be issued by a Nationalised Bank, in favour of the Financial Advisor & Chief

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
NO.			a Commercial bank or online payment in an acceptable form. Bank Guarantee to be issued by a Commercial Bank having its Branch at Vasco-da-Gama or Mormugao, Goa, in favour of the Financial Advisor & Chief Accounts Officer, MPA, payable at Vasco, Goa. Bank Guarantee should be valid for a period of ten years with additiona claim period of six months.  (ii) The successful Tenderer shall when his tender is accepted, furnish Security Deposit within 30 days from the date of issue of LOA.	Guarantee from a Commercial bank or online payment in an acceptable form. Bank Guarantee to be issued by a Commercial Bank having its Branch at Vasco-da-Gama or Mormugao, Goa, in favour of the Financial Advisor & Chief Accounts Officer, MPA, payable at Vasco, Goa. Bank Guarantee should be valid for a period of ten years with additional claim period of six months.  (ii) The successful Tenderer shall when	MPA, payable at Goa.  Tender condition prevails.
23	39 &40	3.18 (c,d,f,g,h) of GCC	GENERAL CONDITIONS OF CONTRACT (GCC) 3.18 FAIR WAGES c) Display of notices regarding wages etc: The Contractor shall before he commences his work of contract, display and correctly maintain the rates of wages which have been fixed as fair wages and the hours of work for which such wages are earned and send a copy of such notices to the Port. d) Wages book and wage slips f) Inspection of books and slips: The Contractor shall allow inspection of the aforesaid wage books and wage slips to any of his workers or to	tapplicable for this Tender.  The same was agreed by your good  Inflice in the previous 50 T Bollar Pull tender	payments to labourers shall be made through banks only.

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			an agent at a convenient time and place after due notice is received from the Engineer or any other person authorized by him on his behalf.  g) Powers of the Deputy Conservator to make investigation/enquiries  h) All payments to labourers shall be made through banks only. The same is required to be submitted along with monthly bills.		
24	41	3.22 of GCC	NO INTEREST ON ACCOUNT OF DELAYED PAYMENTS  Any claim for interest will not be entertained by MPA with respect to any payment or balance which may be in their hands due to any disputes between themselves and the Contractor or with respect to any delay on part of MPA in making payment.	payment or balance which may be in their hands due to any disputes between themselves and the Contractor	Tender condition prevails
25	41	3.23 (a) of GCC	SECTION - III GENERAL CONDITIONS OF CONTRACT (GCC) 3.23 INSURANCE The contractor shall take out necessary insurance to indemnify the Board against all claims arising out of the operation of the tug while on hire at the Port of Mormugao.  (a) During the hire period the tug/s shall be kept insured by Contractors at their expenses for insurance on Hull & Machinery as per Institute Time Clause- Hull dated 01.10.1983 with3/4th Collision Liability amended to 4/4th Collision Liability with ITC-Port Risk extension dated 20.07.1987 with war risk. Contractors and/or insurers shall not have any right of recovery or	risk insurance coverage for the Tug b) Protection & Indemnity (P&I) for third party liability, wreck removal, pollution liabilities c) Workmen's compensation covering life of shore based personnel, if any As these are only insurance covers ravailable to the Owner, we trust these	prevails

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			subrogation right against charters on account of loss of and/or any damage to the tug/s or her machinery or appurtenances covered by such insurance or or account of payment made to discharge claims against or liabilities of tug/s or Port covered by such insurance. Tug owner shall cover 4/4 collision and ITC-Port Risk extension with P&I insurance club.	(2)We wish to state that as per recent lndustry practices, Tug owner covers 4/4 collision and ITC-Port Risk extension with P&I insurance club which is better placed to address these claims.	
26	42	3.24 of GCC	Section-III GENERAL CONDITIONS OF CONTRACT 3.24 WORKMEN'S COMPENSATION  The Contractor shall indemnify MPA in the event of the Board being held liable to pay compensation for injury to any of the Contractor's servants or workmen under the Indian Workmen's Compensation Act, 1923 as amended from time to time and shall take out an Insurance Policy covering all risks under the Act and shall keep the same renewed from time to time as necessary for the duration of the contract and produce the same to the Port on demand whenever so required.	compensation is applicable on hired workmen. Whereas in Tug services the crew members are Seamen and are govern under the provision of Maritime laws. Hence the said provision is not applicable.  Please confirm	prevails
27	43	3.26 (3) (a) (ii) of GCC	Section-III GENERAL CONDITIONS OF CONTRACT 3.26 SETTLEMENT OF DISPUTES: (3) Arbitration The constitution of Arbitral Tribunal, code of conduct for Arbitrators and fees and expenses of SAROD - Ports and Arbitral Tribunal shall also be governed by the Rules of SAROD - Ports as amended from time to time. The rules of SAROD – Ports are placed at Appendix	three (3) Arbitrators as per the provisions of SAROD Rules. Please confirm.	•
28	30 33	3.5 of GCC	Section-III GENERAL CONDITIONS OF CONTRACT 3.5 OBLIGATIONS OF THE CONTRACTOR	We are of the opinion that these clauses are applicable for Works contract and hence, not applicable for this Tug hiring	prevails

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
	37		3.16 CONTRACTOR'S EQUIPMENT Sub-Clause (b)	Tender. Kindly delete the mentioned clauses.	
	37	2 17 of CCC	3.17 LABOUR Sub-Clause (f), Sub-Clause (g)		
	39 46	3.10 01 900	3.18 FAIR WAGES 3.31 MISTAKE IN CONTRACTOR'S DRAWING 3.37 ACTION AND COMPENSATION PAYABLE IN		
	48		CASE OF BAD WORK SECTION-IV SPECIAL CONDITIONS OF CONTRACT		
	53		Clause 4.2, Clause 4.4, Clause 4.5, Clause 4.7, Clause 4.8		
29	45		3.28 DEFAULTS & TERMINATION  1. DEFAULT: c) If the Port feels that the services of the tug are no longer required, with 30 days notice period. This clause will be treated as a Special clause.	The assets procured for performing the contract are highly capital intensive in nature and are procured exclusively for this specified contract. Depending on the tenure of the contract, prices offered in the tender are calculated. Any reduction/early termination would seriously affect the price offered by the contractor. The Contractor not only loses revenue for the balance period but also, the daily hire rates offered by the Contractor would not be viable for shorter tenure of contracts.  Also, banks and other lending financial institutes view such clauses critically and consider high risk projects. Therefore, the bankability of this contract is adversely affected by such clause.	be under Defaults & Termination but will be treated as a Special clause.

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
NO.	52	3.47 of GCC	3.47 EXIT CLAUSE  MPA reserves the right to early terminate/pre-close the contract by giving an advance notice of one month (30 days). The contractor shall not be entitled for any compensation by reason of such termination. Whenever a successful bidder intends to back out or terminate prematurely from the tender, the amount deposited towards first year license fee or such other like sums shall not be refunded.	substantial breach of the Agreement and Contractor's continued failure to perform/willful misconduct or gross negligence.  It is noteworthy to mention that other	prevails
30		CARRY OUT WORK WHILE IN	the contractor. If the fuel consumption of the substitute tug is more than that of the offered tug, the Employer	consequently, Port arranges for a Tug	prevails. However, age of the substitute tug shall be as per DG Shipping order F.No. 16-17011/5/2022-SD-DGS dated
31		3.36 (c) of GCC FAILURE OF CONTRACTOR TO CARRY OUT WORK WHILE IN SERVICE PENALTY	(c) If the tug is inoperative or unavailable or Contractor denies the use of tug, penalty will be levied from the time and date of such in operation / unavailability as follows, in addition to non-payment of prorata hire charges from the time and date of such non-availability/in operation the penalty charge will be as follows: i. upto 7th day 40% of hire charges per day prorate	use of tug, penalty will be levied from the time and date of such in operation / unavailability as follows, in addition to non-payment of prorata hire charges	Tender condition prevails.

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			iii. From 16th onwards 100% of hire charges per day prorate plus GST	per day prorate plus GST ii. From 8th to 15th day 60% of hire charges per day prorate plus GST iii. From 16th onwards 100% of hire charges per day prorate plus GST	
32		FAILÙŔE OF CONTRACTOR TO CARRY OUT	e) If the tug is required to be dry docked as required by Classification Society or for any other reason whatsoever, the Contractor will be permitted to dry dock the tug/s to maintain her Class with the prior approval of Deputy Conservator. However, the Dry Docking Charges will be borne by the Contractor but no hire charges will be paid for that period and penalty will be levied as per above.		Tender condition prevails
33	•	3.39 of GCC LIQUIDATED DAMAGES (LD)	The tug shall be delivered in sea worthy and efficient condition and should be in possession of all necessary certificates. If the Contractor fails to deliver the tug/s in all respects within stipulated time, liquidated damages at the rate of Rs.1,00,000/- per day or pro rata, will be levied on the Contractor for a further period of 30 days.	The tug shall be delivered in sea worthy and efficient condition and should be in possession of all necessary certificates. If the Contractor fails to deliver the tug/s in all respects within stipulated time, liquidated damages at the rate of 10% of the daily charter rate or pro rata, will be levied on the Contractor for a further period of 30 days.	
34	63		GUARANTEE/ SECURITY DEPOSIT  9. This Guarantee shall be valid up to up t	We wish to bring to your kind attention that our principal Banker SBI has been insisting for addition of the below mentioned two clauses in all of their Bank Guarantees:  (1) "Notwithstanding anything to the contrary contained in any law for the time being in force or banking practice, this guarantee shall not be assignable or transferable by the beneficiary. Notice or	6 & Annexure-25 attached at AMENDMENT (page nos. 24 to 27).

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			Guarantee shall stand discharged.	assignee, transferee or agent of	
				beneficiary shall not be attained by the	
	98			Bank. Any invocation of guarantee can	
		Annexure-25	Annexure-25	be made only by the beneficiary directly"	
			SPECIMEN BANK GUARANTEE FOR EARNEST	Τ	
			MONEY DEPOSIT (EMD)	(2) "Notwithstanding anything contained	
			This Guarantee shall be valid up to	o <mark>herein:</mark>	
			unless extended on demand by	y <mark>a)    Our liability under this Bank</mark>	
			the Board. Notwithstanding	Guarantee shall not exceed	
				Rs (Rupees only);	
				b) This Bank Guarantee shall be	
				valid upto; and	
				c) We are liable to pay the	
				guarantee amount or any part thereof	
				under this Bank Guarantee only and only	,
				if you serve upon us a written claim or	
				demand on or before (date	
				of expiry of Guarantee)."	
				Further, we request you to kindly delete	
				the words	
				"This Guarantee shall be valid up to unless	
				extended on demand by the Board."	
				Bank will not on its own extend the	
				BG if demanded by the Port. Any	
				request for extension shall be routed	
				via Contractor.	
35	68	Annexure-7	Annexure-7		
		Hire Agreement	HIRE AGREEMENT		
			n) The Board has the right to terminate the	eWe request that the Contract shall not be	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			contract/agreement at any time within the Hire period for reason of a breach of any conditions of contract.	rterminated for any reason other than substantial / material breach of the terms of the contract and after providing a reasonable remedy/cure period to the contractor. If contractor fails to rectify within the cure period, contract can be terminated with 30 days' notice. Kindly confirm.	prevails.
			q) In the event of major breakdown of the said tug, the Port may allow replacement with a tug of similar/ better specification if the said tug is out of operation for a period longer than 07 (seven) days. The absence of the said Tug from duty for any period will result in losses of hire on pro-rata basis. If the Contractor is unable to provide a replacement tug, as stated above, the Port may provide a suitable tug at contractor's risk and cost and the "Mobilization and Demobilization' charges for which shall be borne by the Contractor.	rprovide a replacement and aconsequently, Port arranges for a Tug fonly additional cost implications shall be recovered from the Contractor. However, at no point of time, such recovery shall texceed the value of PBG and the contract shall be terminated. Kindly confirm.	l ender condition prevails.
			s) All salvage rendered to other vessels shall be for the Board's and Contractor's equal benefit after deducting all lawful expenses including additional insurance, if any hire paid under the agreement for time lost in the salvage and other repairs or damage and fue consumed. No salvage shall be undertaken without the explicit orders of the Deputy Conservator. Consent of the contractor will be obtained.	(i) Owners of the assisted vessel shall indemnify the Contractor for and against damages, losses, injury, death of their lpersonnel and all third party claims.	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
			v) In case tug sails for dry docking, contractor shall		
			provide a substitute tug of similar/better specifications at		
			the daily hire rate quoted in tender, irrespective of any	of similar specifications at the daily hire	
			downtime/paid maintenance period at the credit of	rate quoted in tender, if the time taken for	
			contractor's account.	such repairs / dry docking is more than	
				available downtime/paid maintenance	
				period at the credit of contractor's	
				account.	
	47	3.36	SECTION - III		
			GENERAL CONDITIONS OF CONTRACT (GCC)		
			3.36 FAILURE OF CONTRACTOR TO CARRY OUT WORK WHILE IN SERVICE	We request that if the Contractor fails to provide a replacement and	Tender condition prevails.
			(a)In case the offered Tug become un-available for	consequently, Port arranges for a Tug	
			operation, then a sister tug or substitute tug with similar	·	
			better specification shall be provided as a replacement	· ·	
			by the contractor, at no extra charge to the Employer,	•	
			within remaining downtime available with the contractor.		
				contract shall be terminated. Kindly	
				confirm.	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
36		Annexure-10 PRE CONTRACT INTEGRITY PACT	The BIDDER undertakes that it has not performed/is not performing similar project at a price lower than that offered in the present bid in respect of any other Ministry/Department of the Government of India or PSU and if it is found at any stage that similar project was performed by the BIDDER in any other Ministry/Department of the Government of India or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the 'BUYER/EMPLOYER', if the contract has already been concluded.	We are of the opinion that the stated clause is not applicable to tenders for hiring of Vessels and should be entirely removed for the following reasons:  A. No two Tug boats are similar – Technical Specification: Since the cost of acquisition of Tug boats is primarily dependent on the	

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
NO.				currencies plays an important role in the cost of Repair & maintenance of Tug boats. In recent times, the Rupee depreciation against US Dollar has significantly increased the R&M cost of these Tug boats.  D. Mobilization cost Mobilization cost of the Tug boats from domestic or overseas location is greatly impacted by the fuel rate prevailing at the time of tug mobilization for a particular tender. As you are aware, the fuel rate has witnessed a huge escalation and hence, the cost of mobilization has gone up significantly.  Most recently Jawaharlal Nehru Port Authority amended the Integrity Pact in their Tender (Ref. No. JNP/DC/60T BP TUG /2022) with deletion of the Fall Clause Section.	
37	50	3.42 of GCC	3.42 INSPECTION: Cost and time for bollard pull test carried out as perequirements of Merchant Shipping Notice No. 08 of 2013 dated 21/02/2013 shall be to Contractor's account	offor harbor towage operation. Request	prevails
38			Foreign Material – hampering the operation due to obstruction in propeller or any other machinery.		Tender condition prevails

SI. No.	Page No.	Clause No.	Tender conditions	Bidder Queries	Clarifications
				propeller by any foreign material then the downtime and cost to repair the same will on ports account. Please confirm.	
39		Age of the Vessel	Not defined in the tender.	ensure the safety of the Port and environment. As the contract is for 10 years, vessels older more than 20 years should not be allowed to participate. In	tug should not be more than 20 years at the time of commencement of contract work at MPA.
40				In case, the contract is cancelled by Mormugao Port Authority after the issue of letter of acceptance, Will the contractor be compensated by Mormugao Port Authority?	No, the contractor will not be compensated by Mormugao Port Authority

#### **AMENDMENT TO CLAUSES**

Name of the tender: HIRE OF ONE NUMBER (TRACTOR/REVERSE TRACTOR OF CYCLOIDAL OR STEERABLE RUDDER PROPULSION SYSTEM INCLUSIVE OF AZIMUTH STERN DRIVE OR SRP (SCOTTLE)) HARBOUR TUG OF BOLLARD PULL 50 TON OR MORE AT 100% MCR FOR TEN(10) YEARS TO MORMUGAO PORT AUTHORITY

#### e-TENDER No. DC/S(18)/2024/2

SR.	PAGE	CLAUSE	TENDER CONDITION	AMENDMENT
NO	NO.	NO.		
1	64,65	Annexure-6	Annexure-6	Annexure-6
			BANK GUARANTEE FOR PERFORMANCE GUARANTEE/SECURITY	BANK GUARANTEE FOR PERFORMANCE
			DEPOSIT	GUARANTEE/SECURITY DEPOSIT is
				attached herewith at page nos. 24 &25.
2	100	Annexure-25	Annexure-25	Annexure-25
			SPECIMEN BANK GUARANTEE FOR EARNEST MONEY DEPOSIT	SPECIMEN BANK GUARANTEE FOR
			(EMD)	EARNEST MONEY DEPOSIT (EMD) is
				attached herewith at page nos. 26 &27.

# FORM OF BANK GUARANTEE FOR SECURITY DEPOSIT

(Bank guarantee bond to be issued by nationalized banks only)

In consideration of the Board of Members, Mormugao Port Authority (hereinafter called "Board") having

	ered to accept the terms and conditions of the proposed agreement between(hereinafter called "the said
	ntractor(s)" for the work of '' (hereinafter
	led "the said agreement") having agreed to production of the irrevocable Bank Guarantee for Rs
	curity/guarantee from the Contractor(s) for compliance of his obligations in accordance with the terms and additions in the said agreement.
1.	We (indicate the name of the Bank) (hereinafter referred to as the "Bank") hereby undertake to pay to the Board an amount not exceeding Rs
2.	We
3.	We, the said Bank, further undertake to pay to the Board any amount so demanded notwithstanding and dispute or disputes raised by the Contractor(s) in any suit or proceeding pending before any Court of Tribunal relating thereto, our liability under this present being absolute and unequivocal. The payment so made by us under this bond shall be a valid discharge of our liability for payment thereunder, and the Contractor(s) shall have no claim against us for making such payment.
4.	We (indicate the name of the Bank) further agree that the Guarantee herein contained sharemain in full force and effect during the period that would be taken for the performance of the sai Agreement, and it shall continue to be enforceable till all the dues of the Board under or by virtue of the said Agreement have been fully paid, and its claims satisfied or discharged, or till the Engineer-in-charge on behalf of the Board, certifies that the terms and conditions of the said Agreement have been fully an properly carried out by the said Contractor(s), and accordingly discharge this guarantee.
5.	We (indicate the name of the Bank) further agree with the Board that the Board shall have the fulles liberty without our consent, and without effecting in any manner our obligations hereunder, to vary any of the terms and conditions of the said Agreement or to extend time of performance by the said Contractor(so from time to time or to postpone for any time or from time to time any of the powers exercisable by the Board against the said Contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement, and we shall not be relieved from our liability by reason of any such variation of extension being granted to the said Contractor(s) or for any forbearance, act of omission on the part of the Board or any indulgence by the Board to the said Contractor(s) or by any such matter or thin whatsoever which under the law relating to Sureties would, but for this provision, have effect of so relieving us.

- 6. Notwithstanding anything to the contrary contained in any law for the time being in force or banking practice, this guarantee shall not be assignable or transferable by the beneficiary. Notice or invocation by any person such as assignee, transferee or agent of beneficiary shall not be attained by the Bank. Any invocation of guarantee can be made only by the beneficiary directly.
- 7. This Guarantee will not be discharged due to the change in the constitution of the Bank or the Contractor(s).
- 8. We..... (indicate the name of the Bank) lastly undertake not to revoke this Guarantee except with the previous consent of the Board in writing.
- 9. The Board is authorized to enforce claim against guarantee at the local branch of the Bank in Goa, in case such eventuality of encashment arises.

10.	Notwithstanding Rsmonths from the	shall be valid upto anything mentioned (Rupees only) a date of expiry or extestand discharged.	above, our and unless a	liability again	st this ( ng is lodo	Guarantee ged with us	is restricte s within 6	ed to (six)
	Dated the	day of	Fo	or				

(indicate the name of the Bank)

#### FORMAT OF BANK GUARANTEE FOR EARNEST MONEY DEPOSIT (EMD)

litie of the vvork:	·	
Tender No. :	Date:	
which expression shall unless it be read assigns) having agreed to recoprovision of the Companies Act, 1950 on behalf of its Consortium] (hereinal repugnant to the subject or context the assigns), for the ***** Project on [Tuthe Tender Document dated ****** (hereinafter collectively referred to registered office at as the "Bank"), at the request of the Eirrevocably, unconditionally and with compliance of the terms and conditionally the said Bidder and unconditional amount of Rs. ****** (Rupees ****** (Rupees ***********************************	ving its office at ******, (hereinafter referred to as the repugnant to the subject or context thereof include its, beive the Bid of	successors tered under [and acting unless it be cessors and pursuant to documents having our referred to Document, filment and Document) Authority and to as the protest and
	3	

- 2. Any such written demand made by the Authority stating that the Bidder is in default of the due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents shall be final, conclusive and binding on the Bank.
- 3. We, the Bank, do hereby unconditionally undertake to pay the amounts due and payable under this Guarantee without any demur, reservation, recourse, contest or protest and without any reference to the Bidder or any other person and irrespective of whether the claim of the Authority is disputed by the Bidder or not merely on the first demand from the Authority stating that the amount claimed is due to the Authority by reason of failure of the Bidder to fulfil and comply with the terms and conditions contained in the Bidding Documents including failure of the said Bidder to keep its Bid open during the Bid validity period as set forth in the said Bidding Documents for any reason whatsoever. Any such demand made on the Bank shall be conclusive as regards amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs. \*\*\*\*\*\* (Rupees \*\*\*\*\*\* only).
- **4.** We, the Bank, further agree that the Authority shall be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents including, inter alia, the failure of the Bidder to keep its Bid open during the Bid validity period set forth in the said Bidding Documents, and the decision of the Authority that the Bidder is in default as aforesaid shall be final and binding on us, notwithstanding any differences between the Authority and the Bidder or any dispute pending before any Court, Tribunal, Arbitrator or any other Authority.
- **5.** The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.
- **6.** In order to give full effect to this Guarantee, the Authority shall be entitled to treat the Bank as the principal debtor. The Authority shall have the fullest liberty without affecting in any way the liability of the Bank under this Guarantee from time to time to vary any of the terms and conditions contained in the said Bidding Documents or to extend time for submission of the Bids or the Bid validity period or

the period for conveying acceptance of Letter of Acceptance by the Bidder or the period for fulfilment and compliance with all or any of the terms and conditions contained in the said Bidding Documents by the said Bidder or to postpone for any time and from time to time any of the powers exercisable by it against the said Bidder and either to enforce or forbear from enforcing any of the terms and conditions contained in the said Bidding Documents or the securities available to the Authority, and the Bank shall not be released from its liability under these presents by any exercise by the Authority of the liberty with reference to the matters aforesaid or by reason of time being given to the said Bidder or any other forbearance, act or omission on the part of the Authority or any indulgence by the Authority to the said Bidder or by any change in the constitution of the Authority or its absorption, merger or amalgamation with any other person or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of releasing the Bank from its such liability.

- **7.** Any notice by way of request, demand or otherwise hereunder shall be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.
- **8.** We undertake to make the payment on receipt of your notice of claim on us addressed to [name of Bank along with local branch address at Vasco Goa] and delivered at our above branch who shall be deemed to have been duly authorised to receive the said notice of claim.
- **9**. The Board is authorized to enforce claim against guarantee at the **local branch of the Bank in Goa**, in case such eventuality of encashment arises.
- **10.** It shall not be necessary for the Authority to proceed against the said Bidder before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank, notwithstanding any other security which the Authority may have obtained from the said Bidder or any other person and which shall, at the time when proceedings are taken against the Bank hereunder, be outstanding or unrealised.
- **11.** We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of the Authority in writing.
- **12.** The Bank declares that it has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorised and has full power to execute this Guarantee for and on behalf of the Bank.
- **13.** This Guarantee shall be irrevocable and remain in full force for a period of 180 (one hundred and eighty) days from the Bid Due Date inclusive of a claim period of 60 (sixty) days or for such extended period as may be mutually agreed between the Authority and the Bidder, and agreed to by the Bank, and shall continue to be enforceable till all amounts under this Guarantee have been paid.

Signed and Delivered by _	Bank	
By the hand of Mr./Ms (Signature of the Authorise (Official Seal)		and authorised official
For [Name	e of the bidder].	
(Signature, name and des	signation of the Authorise	d Signatory)
(Official Seal)		
Date:		
Place:		